



Ascent ERP:

100% Salesforce Native Application for Companies Striving to Achieve Operations 360

Control inventory, warehouses, procurement, production, sales, returns and services natively on the Salesforce.com platform.

Inventory and Warehouse Management



Inventory Management

Manage your inventory process with real-time quantity on hand and available to promise by location. Adjust product levels, manage locations, lots, serial numbers, units of measure, costing models, with audit of all inventory movements with system generated movement lines.



Demand Management

Utilize the Master Planner to monitor real-time demand from minimum on hand stock by location and orders fulfillment requirements. Receive proper replenishment guidance to quickly create purchase and production work orders.



Serial and Lot Management

Monitor inventory by serial, lot and batch to track expiration dates or coordinate quality control for medical supplies, food products or other regulated industrial items. Full lifecycle serial and lot tracking history from receipt to fulfillment, including tracking assets at customer locations and reverse logistics by serial and lot.



Purchasing Management

Create purchase orders to meet stock levels, as well as current and forecasted demand. Drop ship directly to your customer. Select the right supplier based on price and product availability. Receive to a specific location or lot to automatically adjust inventory and establish the cost of goods sold.



Bill of Materials (BOM) and Production Management

Efficiently manage your BOMs with multilevels, version and revision control. Insight into lists of raw materials, sub-assemblies, parts and the quantity of each needed to manufacture or assemble a finished good. Operate in a make to order, make to stock and assemble to order environment by creating production work orders and backflushing as finished goods are completed.



Warehouse Mobility

Use our Mobile Menu to receive purchase orders, stage and pack orders, move, adjust and count inventory quickly and efficiently with a wired or wireless barcode scanner.

Order Management



Quote Management

From a Salesforce opportunity or directly from a customer account, quickly create one or multiple quotes with quotes lines records. Easily convert approved quotes into sales orders that automatically adjust the demand profile for the items being fulfilled.



Order Management

View all orders in a central location for an efficient and effective omni-channel experience with immediate visibility of quantity on hand and available to promise for sales order lines and items.



Returns Management

Simplifies complex reverse logistics processes; including returns from customers or returns to vendors. Supports returns, swaps and replacement orders. Access to warranty information for decision making, while enabling users to return products or materials to their final destinations.



Sales and Rental Management

Efficiently manage sales and or rental orders with trade agreements generated price per item or rental period. Track order statuses and rental activity with dated reservations.



Pick, Pack & Ship

Create picking lists, pack from a specific location or lot and generate order related shipping labels with a few clicks.



Work Orders Management

From product inspection, installation to equipment maintenance or repair and other types of service requests, while tracking labor, parts consumptions to invoices.

Financials and Accounting

The Ascent Financial Platform (AFP) allows users to manage and track financial journals that record the impact of all inventory movements. These journal entries can be exported or directly integrated into the accounting platform for real time end-to-end lead to cash management. Full customer payment cash matching and Accounts Receivable (A/R) management can be done on the Salesforce platform and integrated into the accounting system, or done in the accounting system and shown in Ascent for a full customer 360 degree view of customer account financials.

Pre-Built Integrations



Accounting

- QuickBooks Online
- QuickBooks Enterprise
- Xero
- Microsoft Business Central
- Accounting Seed
- FinancialForce Accounting



E-Commerce

- Shopify
- Magento
- WooCommerce
- Amazon MWS



Shipping

- Zenkraft Multi-Carrier



Credit Card Processing

- Kulturra



Tax

- Avalara AvaTax

Learn More

Learn more about Ascent ERP

- www.ascenterp.com
- [Salesforce AppExchange](#)
- Contact us at info@ascenterp.com

Achieve Operations 360 with Ascent ERP

A powerful end to end ERP solution native to the Salesforce platform

- **Manage stock in multiple locations**
- **Inventory replenishment**
- **Lot and serial number tracking history**
- **Costing with inventory journals**



ascent solutions



PLEDGE
1%

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